

Corporate Cash Management

Course Content

Introduction :

- What is cash management?
- What is liquidity management ?

- **Sources and application (uses) of cash for corporate**
 - Business flows
 - Internal sources
 - External sources

- **Concepts**
 - Cash management
 - Liquidity management
 - Float and types of float
 - Cash flow forecasting

- **Virtual Account Management (VAM)**
 - What is VAM ?
 - Advantages of VAM
 - VAM structures and operating process
 - VAM use cases from corporate perspective

- **Introduction to Cash Management**
 - Objectives and key elements of cash management
 - Major functions of cash management
 - Understanding the working capital cycle
 - Cash management products
 - Paper based collections including cheque collections
 - Local cheque collection and upcountry cheque collections
 - Bill collections
 - Electronic collections
 - Benefits of cash management to corporates
 - Benefits of cash management to banks

- **Introduction to Liquidity Management**
 - Significance of liquidity management for corporates
 - Major functions of liquidity management
 - Role of banks in cash management and liquidity management
 - Overview of liquidity management products, their features, process and benefits
 - Sweep
 - Cash concentration
 - Notional pooling
 - Entrust accounts
 - Real time liquidity management
 - Benefits of liquidity management to corporates
 - Benefits of liquidity management to banks

- **Introduction to Supply Chain Finance**
 - What is supply chain finance
 - Features and benefits of supply chain finance to corporates
 - Overview of supply chain finance products and processes